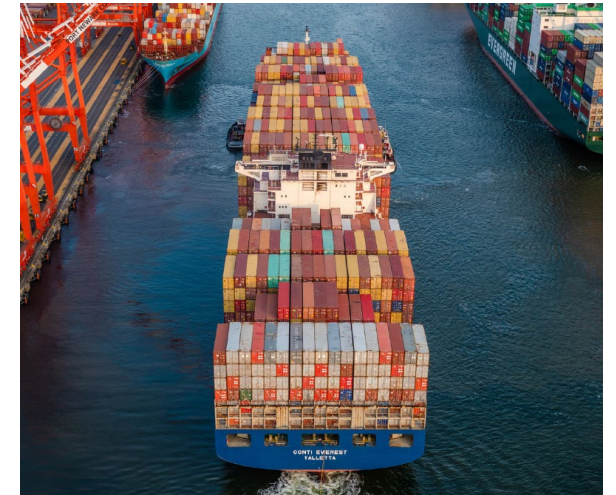
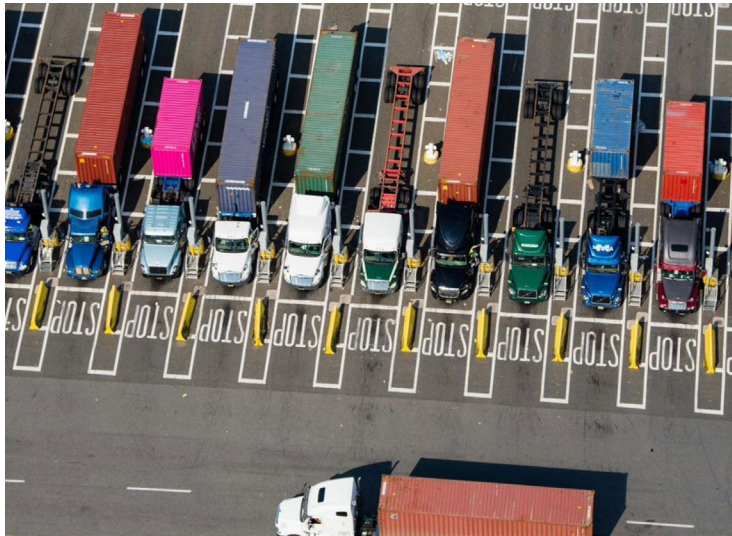
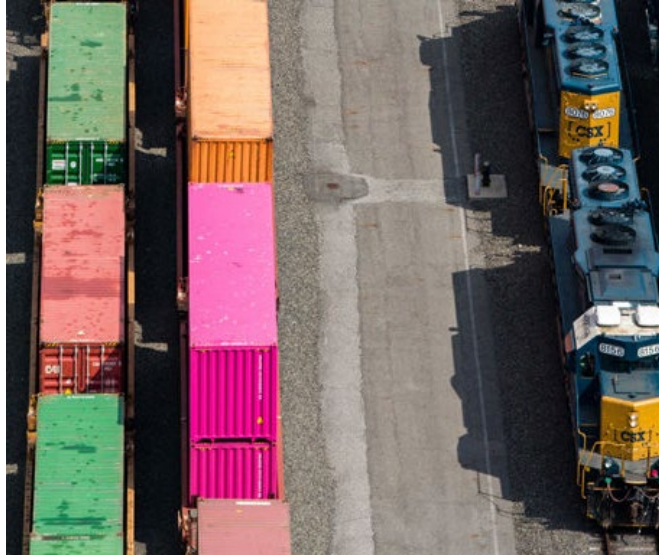




The Port of NY & NJ Managing Through COVID and Beyond

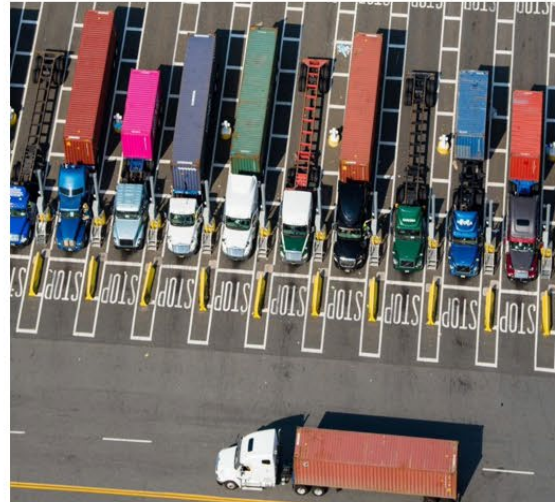
December 1, 2021

- Landlord port model
- Largest port on East Coast 3rd largest in the nation
- 3000 acres of waterfront property
- 6 marine terminals
- Port-wide intermodal rail facilities

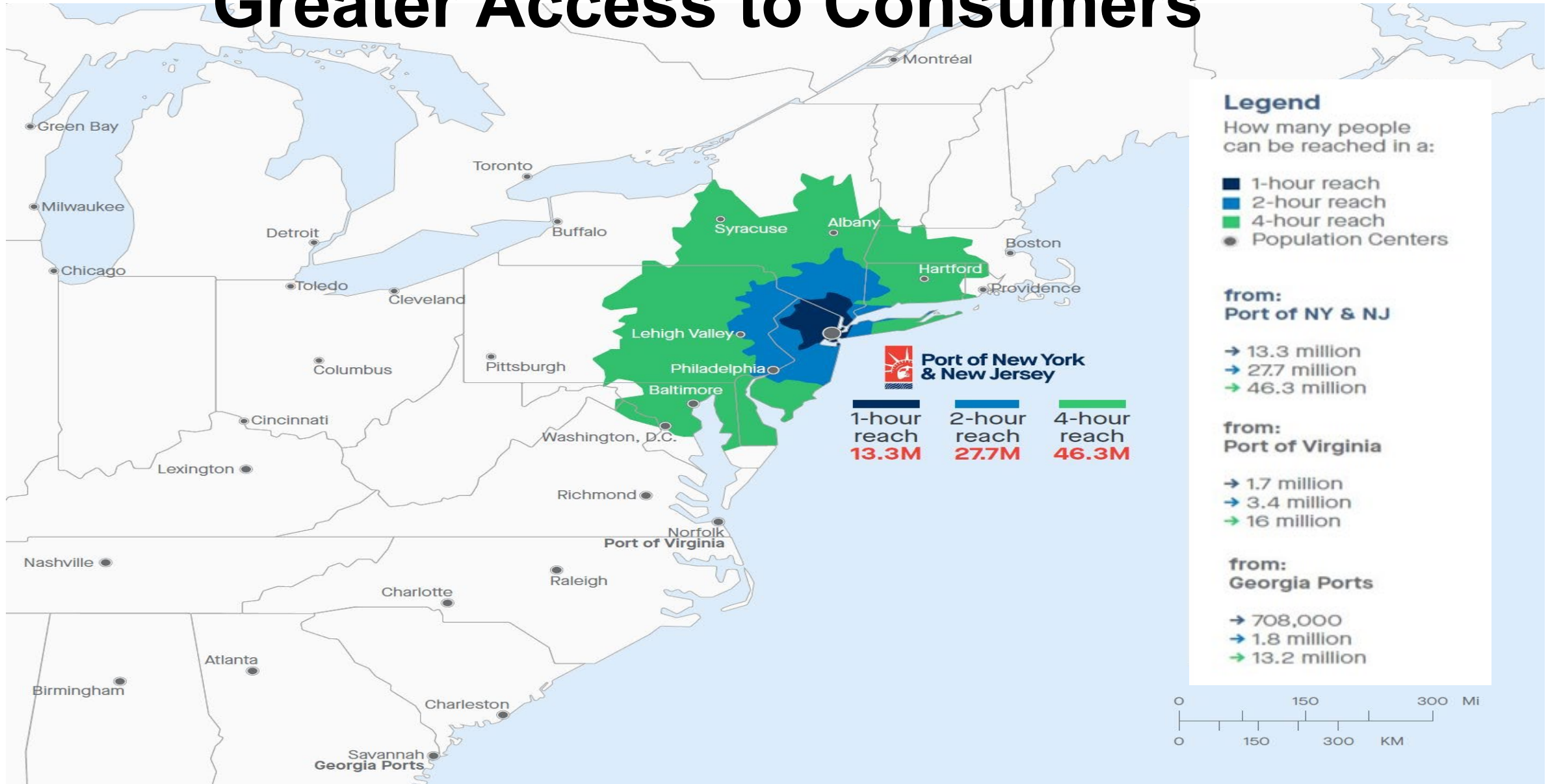


More than Containers...

- 3 Auto processors
- 2 Cruise terminals
- Various bulk and breakbulk cargo including scrap metal, Belgian block, edible oils, orange juice and cement
- Project cargo and heavy lift capabilities
- NYNJ Rail (Cross-Harbor carfloat operation)
- Warehousing and distribution, trucking and numerous maritime support industries

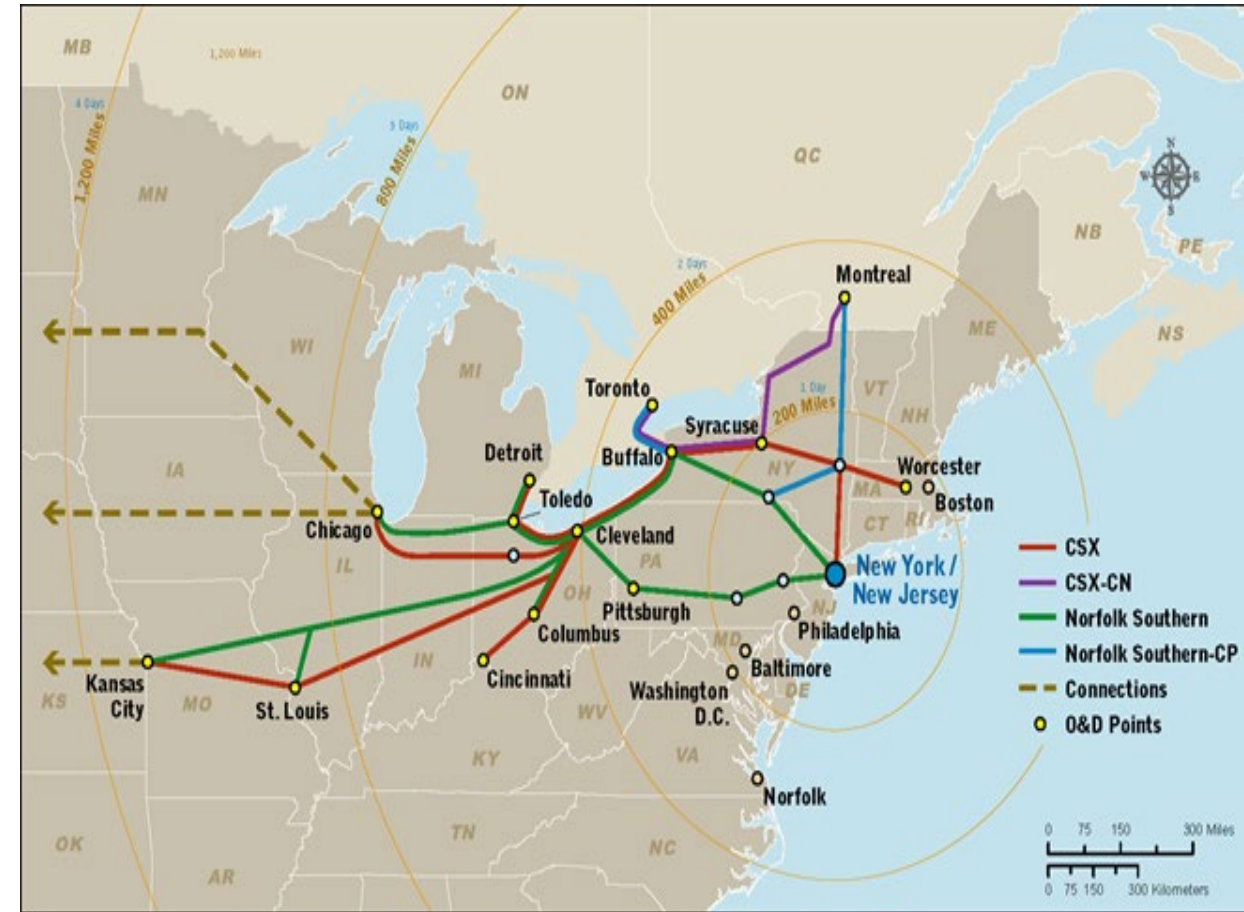


Greater Access to Consumers



Rail: Greater Access and Key Metric

- Four on-dock ExpressRail facilities serving all six marine terminals
- Two Class I railroads, CSX and Norfolk Southern
- 1.5 million lift capacity with over 50 destinations
- 6.2% increase in rail cargo over 2019
- **Current Focus Areas:**
 - Rail car supply: Target: 160,000-170,000 feet.
 - Service delivery / reduced dwell
 - CSX and NS have responded by adding more car supply to the system.
 - It is daily/weekly discussion to match rail car supply with cargo demand.



PONYNJ Cargo Volume 2019-2021

Container Traffic By Month

	2019		2020		YTD 2021		2021 % Change vs 2019		2021 % Change vs 2020	
	Containers	TEUs	Containers	TEUs	Containers	TEUs	Containers	TEUs	Containers	TEUs
Jan	355,374	622,531	349,196	617,024	400,400	721,284	12.7%	15.9%	14.7%	16.9%
Feb	332,484	585,216	326,370	579,124	347,635	625,120	12.7%	6.8%	6.5%	7.9%
March	333,688	585,098	318,521	560,830	437,479	789,776	4.6%	35.0%	37.3%	40.8%
April	344,862	605,263	318,389	559,929	396,168	712,799	31.1%	17.8%	24.4%	27.3%
May	366,366	643,706	304,132	537,412	442,544	796,693	14.9%	23.8%	45.5%	48.2%
June	347,294	611,027	290,454	511,306	415,813	749,400	20.8%	22.6%	43.2%	46.6%
July	376,135	662,994	342,124	607,463	420,847	758,810	19.7%	14.5%	23.0%	24.9%
Aug	385,288	679,585	383,397	688,365	433,022	780,782	11.9%	14.9%	12.9%	13.4%
Sept	352,098	624,961	399,803	720,969	400,179	724,418	12.4%	15.9%	0.1%	0.5%
Oct	374,805	666,381	419,744	755,437	440,514	796,704	17.5%	19.6%	4.9%	5.5%
Nov	338,857	599,626	408,482	738,885						
Dec	330,856	584,743	394,889	709,075						
Total	4,238,107	7,471,131	4,255,501	7,585,819	3,694,087	6,659,082	15.7%	18.5%	21.8%	23.7%

Rail Lifts

Year	2019 YTD	2020 YTD	2021 YTD
Lifts	556,383	581,447	598,005
2021 % Change	7.5%	2.8%	

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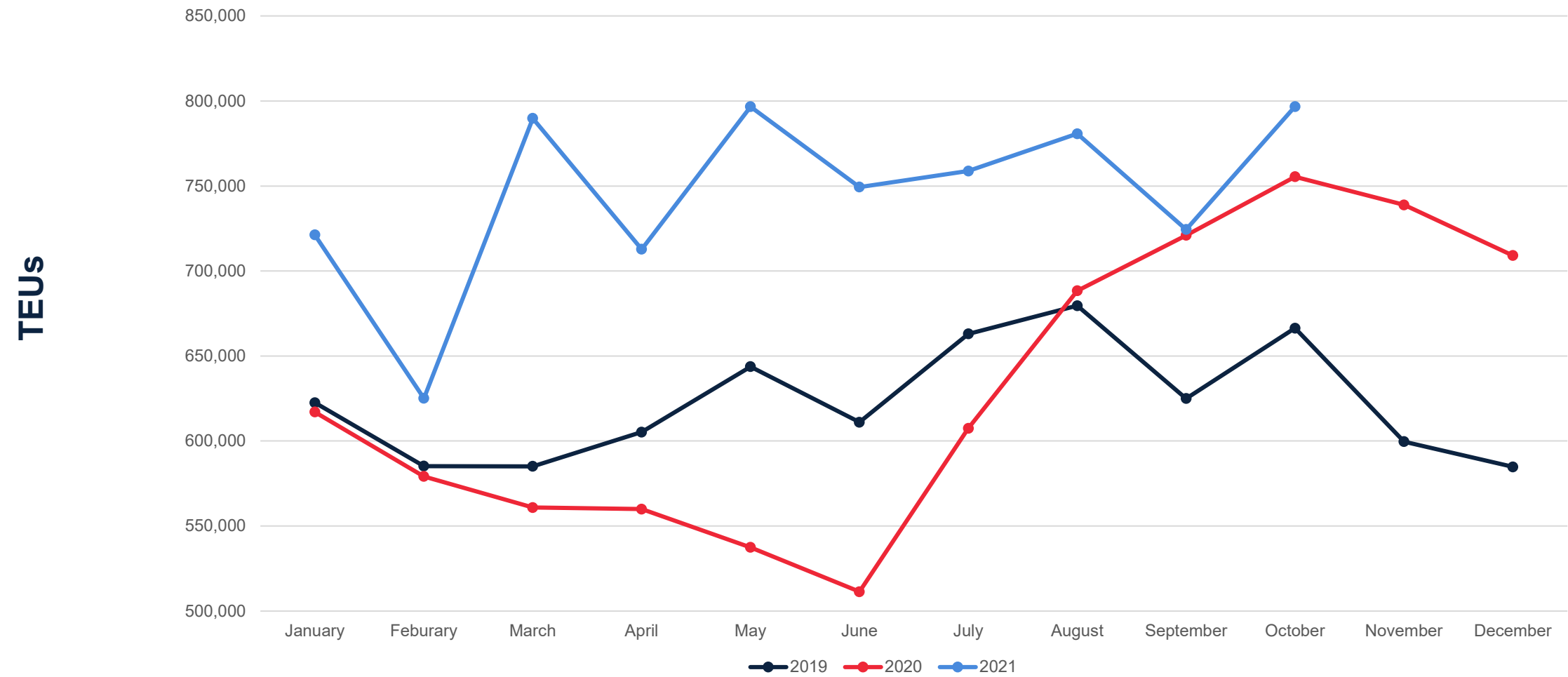
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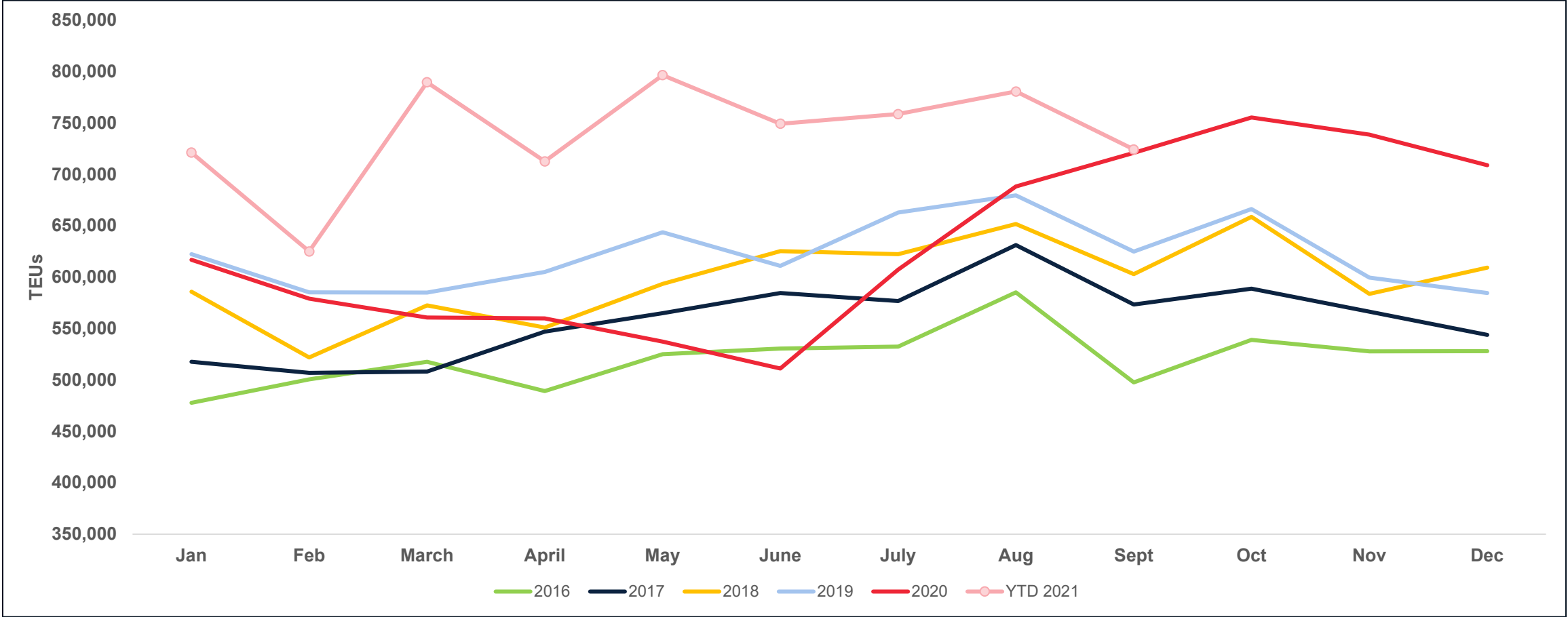
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Container Volume Trends



Atypical Seasonality



Behind the Numbers

Economic Drivers

- Strong retail sales.
- “Stay-at-home” consumption.
- Consumer goods grew sharply.
- Keeping up with demand.

Supply Chain Drivers

- Hefty inventory replenishment.
- “Just-in-Time” to “Just-in-Case” inventory.
- Direct to consumer retail.
- Intermodal rail shift.

Managing COVID

- Identified as “essential business”
- Health & Safety TOP PRIORITY
- 3 C’s: Communication, Collaboration, Coordination
- Stakeholder Forums led by Port Authority
 - Key Partners
 - Council on Port Performance
 - PPE Working Group
 - Shipper Forum
- Waterfront labor supply
- Metrics driven focus with railroads/weekly calls
- Early attention on bottleneck issues: chassis supply, weekend operations, box dwell time





Thank you

The Port Authority of NY & NJ
Port Department

Michael P. Bozza

mbozza@panynj.gov

(212) 435-4217

Assistant Director, Commercial Development

Amanda Valdes
avaldes@panynj.gov
212-435-7841

Manager, Business Development

Nicol Polidoro

mbozza@panynj.gov

(212) 435-4264

Northeast Sales Manager

Andrew Sharo

asharo@panynj.gov

(212) 435-4250

National Account Manager

Rado Saragih

rsaraigh@panynj.gov

(212) 435-4259

Ocean Carrier Relations

Cory Wyatt

cwyatt@panynj.gov

(212) 435-7276

Intermodal Development

Andrea Kirkland

akirkland@panynj.gov

(630) 470-3086

Midwest Sales Manager

Press inquiries:

press@panynj.gov :



 www.linkedin.com/showcase/portnynj

www.panynj.gov

www.portnynj.com